

REDACTED

DIRECT TESTIMONY

OF

ERIC LOUNSBERRY

ENGINEERING DEPARTMENT

ENERGY DIVISION

ILLINOIS COMMERCE COMMISSION

ILLINOIS POWER COMPANY

2000 PURCHASED GAS ADJUSTMENT RECONCILIATION

DOCKET NO. 00-0714

JUNE 2001

1 1. Q. Please state your name and business address.

2 A. My name is Eric Lounsberry, and my business address is 527 East Capitol  
3 Avenue, Springfield, Illinois 62701.

4 2. Q. By whom are you employed and in what capacity?

5 A. I am employed by the Illinois Commerce Commission as the Gas Section  
6 Supervisor of the Engineering Department of the Energy Division.

7 3. Q. Please state your educational background and work experience.

8 A. I received a Bachelor of Science degree in Civil Engineering from the  
9 University of Illinois and a Master of Business Administration degree from  
10 Sangamon State University (now known as University of Illinois at  
11 Springfield). I have worked for the Illinois Commerce Commission since  
12 1989.

13 4. Q. What are your primary responsibilities and duties as the Gas Section  
14 Supervisor of the Energy Division's Engineering Department?

15 A. I assign my employees or myself to cases, provide training, and review work  
16 products over the various areas of responsibility covered by the Gas Section.  
17 In particular, the responsibilities and duties of Gas Section employees  
18 include performing studies and analyses dealing with day-to-day, and long  
19 term, operations and planning of the gas utilities serving Illinois. For example,  
20 Gas Section employees review purchased gas adjustment clause

21 reconciliations, rate base additions, levels of natural gas used for working  
22 capital, and utility applications for Certificates of Public Convenience and  
23 Necessity. They also perform gas meter audits.

24 5. Q. What is the purpose of this proceeding?

25 A. On November 8, 2000, the Commission initiated its annual reconciliation of  
26 the Purchase Gas Adjustment ("PGA") for fiscal year 2000, as filed by Illinois  
27 Power Company ("IP" or "Company"), pursuant to Section 9-220 of the Illinois  
28 Public Utilities Act ("Act"). This investigation was initiated to determine  
29 whether IP's PGA clause reflects actual costs of gas and gas transportation  
30 for the twelve-month period ending December 31, 2000, and whether those  
31 purchases were prudent.

32 6. Q. What is your assignment in this proceeding?

33 A. My assignment is to determine if IP's natural gas purchasing decisions made  
34 during the reconciliation period were prudent.

35 7. Q. Do you have any schedules attached to your testimony?

36 A. Yes. I have the following schedules attached to my direct testimony:

37	Schedule 1.0	Summary of Adjustments
38	Schedule 2.0	Gillespie Storage Adjustment Calculation
39	Schedule 3.0	Gillespie Projected Usage
40	Schedule 4.0	City-Gate Contract Comparison

41 8. Q. Have you made a determination as to whether IP's natural gas purchasing  
42 decisions were prudent?

43 A. Yes. Using the Commission's criteria for prudence, I have determined that  
44 not all of IP's natural gas purchasing decisions were prudent. In particular, I  
45 found IP failed to provide sufficient documentation to support its decisions to  
46 retire its propane facility and Gillespie storage field. IP also entered into a  
47 contract with an affiliate that was not the least cost decision during the  
48 reconciliation period. Finally, IP does not require its affiliate to enter into the  
49 same types of contractual arrangements for firm gas supply as it requires all  
50 other entities. Based upon my review of the above topics, I recommend the  
51 Commission make an adjustment of \$1,716,000, in relation to IP's PGA.  
52 This calculation is shown on ICC Staff Exhibit 2.0, Schedule 1.0.

53 9. Q. What criteria does the Commission use to determine prudence?

54 A. The Commission has defined prudence as:

55 [...] that standard of care which a reasonable person would be  
56 expected to exercise under the circumstances encountered by  
57 utility management at the time decisions had to be made. In  
58 determining whether or not a judgment was prudently made,  
59 only those facts available at the time the judgment was  
60 exercised can be considered. Hindsight review is  
61 impermissible.

62 Imprudence cannot be sustained by substituting one's  
63 judgment for that of another. The prudence standard  
64 recognizes that reasonable persons can have honest  
65 differences of opinion without one or the other necessarily  
66 being 'imprudent'. (Docket No. 84-0395, p. 17).

67

**PROPANE FACILITY RETIREMENT**

68 10. Q. What is your recommendation regarding IP's decision to retire its  
69 propane facility?

70 A. I recommend the Commission find the excess gas costs that IP  
71 incurred during the reconciliation period as a result of replacing its  
72 propane facility's capacity to be imprudent. This results in an  
73 adjustment of \$xxxxxxxx. I make this recommendation because IP  
74 failed to provide any information showing that it performed an analysis  
75 necessary to make a prudent decision regarding the retirement of its  
76 propane facility. Without such information, I cannot determine that IP  
77 made a prudent decision.

78 11. Q. What is a propane plant?

79 A. A propane plant is a facility used by many gas utilities to provide peak  
80 capacity during periods of extreme cold temperatures. Propane  
81 plants generally consist of a large number of propane tanks and the  
82 associated equipment that allows for a propane/air mixture to be  
83 injected into a utility's natural gas system. The propane is mixed with  
84 air because the heating value of propane is much higher than natural

85 gas, while the heating value of the propane/air mixture is much closer  
86 to that of natural gas.

87 12. Q. Did IP maintain any propane plants during this reconciliation period?

88 A. Yes. IP operated one propane plant during the reconciliation period.  
89 However, according to the Company's response to Staff data request  
90 ENG 2.6, IP decided to retire its plant during the reconciliation period.

91 13. Q. Why did IP decide to retire the plant?

92 A. According to the Company's response to Staff data request  
93 ENG 2.99, IP's propane facility had reached the end of its useful life  
94 and was therefore retired. IP reported that its facility was installed in  
95 1971 and had obsolete refrigeration compressor controls and  
96 switchgear. IP further stated that its plant's fire protection and gas  
97 detection equipment did not conform to current standards and, finally,  
98 the refrigerated sphere insulation was failing and needed to be  
99 replaced.

100 14. Q. What is the peak day capacity rating of the propane facility?

101           A.     According to the Company's response to Staff data request  
102                   ENG 2.122, the peak day capacity of its plant is equivalent to  
103                   xxxxxxxxxxxxxxxxxxxx. Further, IP maintained about three days' supply of  
104                   propane at its facility, assuming full operation of the plant.

105    15.    Q.     When was the last occasion that IP operated its propane plant during  
106                   the reconciliation period?

107           A.     IP noted in its response to Staff data request ENG 2.7, that its  
108                   propane plant produced the equivalent of 15,601 Mcf of natural gas  
109                   on December 21, 2000. IP further noted that it used its plant on this  
110                   date to deplete the propane inventory to allow for the future  
111                   abandonment of its facility.

112    16.    Q.     Did the Company prepare any studies or analyses showing the cost  
113                   to repair and/or upgrade its propane facility exceeded the cost to  
114                   replace the facility's capacity with other sources of gas supply?

115           A.     No. I asked for all studies, analyses, etc. that supported the  
116                   Company's decision in Staff data request ENG 2.99, but IP  
117                   responded with nothing but a list of the problems at its facility.

118 17. Q. Did IP provide an estimate of the cost for providing a replacement  
119 gas supply source to make up for the retirement of its propane  
120 facility?

121 A. Yes. In response to Staff data request ENG 2.122, IP noted that, if it  
122 were to reserve an additional xxxxxxxxxxxxxxxx of transportation  
123 capacity on the Natural Gas Pipeline Company of America's  
124 ("NGPL") system at the rate it was paying NGPL at the time the  
125 decision was made to retire its plant, it would cost approximately  
126 \$xxxxxxxxxx annually.

127 18. Q. What actions did IP take during the reconciliation period to replace  
128 the peak day capacity of the propane facility?

129 A. According to the Company's response to Staff data request  
130 ENG 2.151, xxx  
131 xxx.

132 19. Q. Could IP have repaired its propane plant and kept it in service?

133 A. Yes. Almost all machinery can be repaired and kept in service if the  
134 owner and operator are willing to make the necessary capital



135 improvements and perform the necessary maintenance. IP's propane  
136 plant should be no different.

137 20. Q. What would have been the cost of repairing IP's propane plant so that  
138 it could remain in service?

139 A. I do not know.

140 21. Q. Does IP have that repair cost information?

141 A. Apparently not, since IP failed to provide the information to me when I  
142 requested it.

143 22. Q. What is your recommendation regarding the Company's decision to  
144 retire the propane plant?

145 A. Since IP did not supply the information I needed to determine that its  
146 decision to retire its propane plant was prudent, I recommend that the  
147 Commission find IP's decision imprudent and I recommend the  
148 Commission find \$xxxxxxx of the cost associated with obtaining a  
149 replacement gas supply for the propane plant to also be imprudent.

150 23. Q. How did you determine that \$xxxxxxx is the cost associated with  
151 obtaining a replacement gas supply for the propane plant?

152 A. Since IP stated it had planned its peak day portfolio without using the  
153 propane plant's capacity, I assumed IP purchased a transportation  
154 contract of a like amount to replace the propane plant's capacity. The  
155 \$xxxxxxx value came from IP's estimate of that cost which was  
156 noted above in Q/A 17.

157 **GILLESPIE STORAGE FIELD RETIREMENT**

158 24. Q. Aside from the propane facility, did IP retire any other gas facilities  
159 during the reconciliation period?

160 A. Yes. IP also retired its Gillespie storage field during the reconciliation  
161 period.

162 25. Q. What is your recommendation regarding IP's decision to retire its  
163 Gillespie storage facility?

164 A. I recommend the Commission find the excess gas costs that IP  
165 incurred during the reconciliation period as a result of replacing its

166 Gillespie storage facility's capacity to be imprudent. This results in an  
167 adjustment of xxxxxxxx I make this recommendation because IP has  
168 failed to provide any information to me showing that it performed an  
169 analysis necessary to make a prudent decision regarding retirement  
170 of the Gillespie storage field. Without such information, I cannot  
171 determine that IP made a prudent decision.

172 26. Q. What basis did IP provide for this retirement?

173 A. The Company's response to Staff data request ENG 2.113 notes that  
174 IP retired the Gillespie storage field due to the age and condition of  
175 the plant and that supply alternatives were less costly than upgrading  
176 its storage field to meet safety and code standards.

177 27. Q. Did IP provide you with any documentation to support its contention  
178 that the supply alternatives were less costly than upgrading its storage  
179 field to meet safety and code standards?

180 A. No.

181 28. Q. What was IP's estimate of the cost to upgrade its Gillespie facility?

182           A.     According to the Company's response to Staff data request  
183                   ENG 2.123, IP did not perform a specific cost estimate for upgrading  
184                   its Gillespie facility. However, this response did note that IP had  
185                   conducted an upgrade at another storage field in 1995 that cost  
186                   \$xxxxxxxx. IP noted it had used this value to estimate potential costs  
187                   at its Gillespie storage field.

188    29.    Q.     How does IP's Gillespie storage field compare to IP's storage field  
189                   that received an upgrade in 1995?

190           A.     The storage field that received the upgrade in 1995 has a peak day  
191                   withdrawal rate sixteen times greater than IP's Gillespie storage field.  
192                   IP's Gillespie storage field is only rated for a peak day withdrawal rate  
193                   of xxxxx MMBtu/day.

194    30.    Q.     Is using a cost comparison from a field that is 16 times larger than  
195                   IP's Gillespie storage field an appropriate method of conducting an  
196                   evaluation?

197           A.     No. All other things being equal, I would expect IP's smaller Gillespie  
198                   storage field to be less costly to upgrade. Of course, there could be  
199                   factors that might increase the cost of upgrading IP's Gillespie

200 storage field, but IP has not provided any information to me that would  
201 indicate such factors existed.

202 31. Q. What specific actions did IP take during the reconciliation period to  
203 replace the peak day capacity of its Gillespie storage field?

204 A. According to the Company's response to Staff data request  
205 ENG 2.152, xxx  
206 xxx  
207 xxx.

208 32. Q. What is your recommendation regarding the Company's decision to  
209 retire the Gillespie storage field?

210 A. Since IP did not supply the upgrade cost information I needed to  
211 determine that its decision to retire its Gillespie storage field was  
212 prudent, I recommend that the Commission find IP's decision  
213 imprudent and I recommend the Commission find \$xxxxxxx of the cost  
214 associated with obtaining a replacement gas supply for IP's Gillespie  
215 storage field to also be imprudent. ICC Staff Exhibit 2.0, Schedule  
216 2.0, shows the calculation of this value.

217 33. Q. How did you determine the \$xxxxxxx value?

218 A. I assumed IP replaced the capacity from the Gillespie storage field by  
219 contracting for xxxxx MMBtu/day in firm transportation capacity and  
220 then contracted for a swing contract of a like amount. A swing gas  
221 contract allows the delivered amount of gas to vary daily.

222 The cost for xxxxx MMBtu/day in firm transportation capacity is a pro-  
223 portion of the cost IP provided to replace the capacity associated with  
224 the propane facility retirement discussed above. The assumed  
225 reservation costs to reserve xxxxxxxxxxxxxxxx in swing service during  
226 the reconciliation period comes from the contracts IP signed during  
227 the reconciliation period.

228 I further assumed that IP's Gillespie storage field would have operated  
229 during the reconciliation period in a manner similar to IP's Centralia  
230 storage field. I made this assumption in order to estimate the  
231 commodity adjustment associated with not having the withdrawal  
232 capacity from IP's Gillespie storage field available during the  
233 reconciliation period. On the days that I projected IP's Gillespie  
234 storage field would operate, I took the difference between the natural  
235 gas withdrawal cost and the highest price that IP paid for natural gas.

236 The commodity adjustment is shown on ICC Staff Exhibit 2.0,  
237 Schedule 3.0.

238 34. Q. Why did you select IP's Centralia storage field as your basis for  
239 estimating the Gillespie storage field's activity during the  
240 reconciliation period?

241 A. I selected the Centralia storage field because it is one of IP's smaller  
242 remaining storage fields and IP used the storage field primarily for  
243 peaking purposes. This activity matched most closely with IP's  
244 response to Staff data request ENG 2.124 that noted IP used its  
245 Gillespie storage field to provide deliverability and to diversify supply  
246 costs.

247 **GAS PURCHASING ACTIVITY**

248 35. Q. Did you discover any gas purchasing activities taken by IP during the  
249 reconciliation period that you find questionable?

250 A. Yes. IP entered into two firm gas supply contracts with an affiliate,  
251 Dynegy Marketing and Trade ("Dynegy").

252 36. Q. What do you recommend regarding those Dynegy transactions?

253 A. I recommend that IP fully explain why it used different contractual  
254 arrangements for its affiliates than any other gas supply entity, that IP  
255 explain why it used verbal bids rather than written confirmations when  
256 assigning a firm city-gate contract to its affiliate, and that the  
257 Commission find \$xxxxx in gas costs to be imprudent.

258 37. Q. How did you review the Company's firm purchasing activity during the  
259 reconciliation period?

260 A. I sent IP a data request, ENG 2.35, requesting a bid analysis for all  
261 the new or renegotiated contracts signed during the reconciliation  
262 period. IP's response was a two page sheet that listed each potential  
263 contract by supplier, receipt point, type of service, daily volume,  
264 reservation costs, and commodity costs. This analysis also showed  
265 the winning supplier and the level of supply selected from that  
266 supplier.

267 38. Q. What types of firm gas supply contracts did IP enter into during the  
268 reconciliation period?



269           A.     IP entered into 20 firm gas supply contracts for base, swing and city-  
270                   gate delivery. Base contracts require the delivery of a set amount of  
271                   gas every day the contract is in force. Swing contracts allow for the  
272                   amount of gas delivered on a daily basis to alter or swing normally  
273                   from zero through the maximum amount allowed by the contract. The  
274                   base and swing contracts also require IP to maintain an amount of  
275                   pipeline transportation capacity equal to the contract's maximum  
276                   levels in order to deliver the gas to its system. However, a city-gate  
277                   contract does not require the utility to hold any transportation capacity,  
278                   since the contract requires the supplier to deliver the gas directly to  
279                   the utility's system (or city-gate).

280    39.    Q.     How many firm city-gate supply contracts did IP enter into during the  
281                   reconciliation period?

282           A.     IP entered into two firm city-gate supply contracts, one that brought  
283                   gas deliveries from the NGPL interstate pipeline system and the other  
284                   from the Trunkline Gas Company's ("Trunkline") interstate pipeline  
285                   system. The winning bidder for both of those contracts was Dynegy.

286    40.    Q.     Did you conduct a further investigation into IP's decision to select its  
287                   affiliate for these transactions?

288           A.     Yes. I requested copies of the other bids provided for the city-gate  
289                   contract for delivery off the Trunkline interstate pipeline system. I  
290                   selected these particular contracts for further review because my  
291                   review of IP's bid analysis showed that one of the competing bids had  
292                   offered identical terms and conditions to the winning Dynegy bid, but  
293                   was not selected.

294    41.    Q.     What did you discover as a result of this request?

295           A.     According to the Company's response to Staff data request  
296                   ENG 2.118, the bid that offered the identical terms had a requirement  
297                   that the delivery would be on a secondary-within-the-path basis.  
298                   Secondary-within-the-path means the IP delivery point is not the  
299                   primary delivery location. This did not meet IP's requirement for firm  
300                   supply since an interstate pipeline can call a critical day when  
301                   conditions warrant, which would eliminate any secondary-within-the-  
302                   path deliveries.

303                   I also requested to see copies of this other less desirable bid. IP's  
304                   response to Staff data request ENG 2.129, noted that all the Trunkline  
305                   city-gate bids were taken verbally and the only support that IP  
306                   provided was an undated sheet of paper with six gas supplier names  
307                   on it and various contract prices written on it. IP claimed that this

308 sheet of paper was the totality of the offers made to supply up to  
309 xxxxxxxxxx of city-gate delivery off the Trunkline system and its basis  
310 for entering into the contract with its affiliate.

311 42. Q. Does taking offers only on a verbal basis and writing down the results  
312 follow IP's normal procedures?

313 A. No. IP stated in its response to Staff data request ENG 2.157 that it  
314 is not IP's standard policy to accept verbal bids for firm contracts.

315 43. Q. Aside from the Trunkline city-gate contract, what other Dynegy  
316 contract did you find questionable?

317 A. IP also entered into a city-gate contract with Dynegy for delivery of  
318 supply off the NGPL interstate pipeline system.

319 44. Q. What did you find questionable about the NGPL city-gate contract?

320 A. IP said it selected the Dynegy contract over other alternatives  
321 because the Dynegy bid had the lowest reservation fee; however, it  
322 did not have the lowest commodity cost associated with it.

323 45. Q. Do you believe selecting a gas supply contract solely based upon it  
324 having a lower reservation fee is prudent?

325 A. No. Using the reservation fee as the sole basis for determining the  
326 best contract to select when another portion of the contract also has  
327 fees associated with it is not a reasonable approach. Depending  
328 upon the amount of gas delivered from the contract with the lowest  
329 reservation fee, there is a point where the total gas costs associated  
330 with that contract would result in higher gas costs than a contract with  
331 a higher reservation, but lower commodity cost.

332 ICC Staff Exhibit 2.0, Schedule 4.0, compares the actual total gas  
333 costs incurred during the reconciliation period for the Dynegy city-gate  
334 contract for delivery off of the NGPL interstate pipeline system to the  
335 next best bid that IP received. As this schedule shows, IP  
336 experienced an extra \$xxxxx in total gas costs due to selecting a  
337 contract that had a higher commodity rate associated with it.

338 46. Q. What was IP's basis for using the reservation fee as its basis for  
339 selecting the Dynegy contract?

340 A. According to the Company's response to Staff data request  
341 ENG 2.117, reservation fees are paid each day of the contract term,

342 regardless of whether gas flows each day while the higher commodity  
343 price is only paid on days when gas is actually flowing. Therefore, IP  
344 believed it would be less expensive to select the contract with the  
345 lowest reservation fee.

346 Also, in response to Staff data request ENG 2.156, IP provided a  
347 comparison of the gas cost incurred from the Dynegy city-gate  
348 contract for delivery on the NGPL interstate pipeline system to the  
349 next best bid from the bid analysis. IP's response shows a net  
350 savings of \$xxxxx from selecting the Dynegy contract; however, its  
351 analysis includes reservation costs that were incurred after December  
352 31, 2000, but only counted commodity costs through December 31,  
353 2000.

354 ICC Staff Exhibit 2.0, Schedule 4.0, is a correction of IP's response  
355 and uses the actual number of days that occurred within the  
356 reconciliation period for the reservation fees. In this case, IP's basis  
357 of using the lowest reservation fee to select its contracts resulted in  
358 rate payers experiencing higher gas costs during the reconciliation  
359 period.

360 47. Q. What do you recommend regarding the Dynegy contract for city-gate  
361 delivery from NGPL's interstate pipeline system?

362 A. I recommend that \$xxxxx of the costs associated with this contract be  
363 found imprudent.

364 48. Q. Do you consider your analysis to be an after-the-fact, hindsight  
365 analysis of IP's gas purchasing prudence?

366 A. No. In fact, I did not conduct a prudence analysis. Instead, I did an  
367 analysis of excess gas costs that resulted from IP's imprudent  
368 decision to enter into a gas supply contract after considering only  
369 reservation fees and ignoring commodity costs.

370 My conclusion that IP's decision to enter into this contract is based  
371 upon IP's explanation of its decision making criteria. Ignoring  
372 commodity costs makes IP's decision imprudent. That fact would not  
373 have changed even if my analysis had shown no excess gas costs.  
374 Luck can not replace prudence, but it can limit the cost of imprudence.

375 49. Q. Did IP use its lower reservation cost criteria as the basis for any other  
376 firm contracts signed during the reconciliation period?

377 A. The Company's response to Staff data request ENG 2.35 shows  
378 several instances, aside from the above Dynegy contracts, where it

379 selected a contract based upon its lower reservation cost, but which  
380 had a higher commodity cost associated with it than other bids. IP  
381 signed four contracts during the reconciliation where this took place.  
382 These four contracts included three swing contracts that IP signed for  
383 delivery on the NGPL interstate pipeline system at the receipt points  
384 of Louisiana, Midcontinent, and South Texas. The other contract was  
385 also a swing contract whose delivery point was in the field for delivery  
386 on the Panhandle Eastern Pipe Line Company system.

387 50. Q. What do you recommend regarding those contracts?

388 A. I request that IP perform the same analysis that I performed in ICC  
389 Staff Exhibit 2.0, Schedule 4.0, to demonstrate whether or not the total  
390 gas cost incurred for each above mentioned contract during the  
391 reconciliation period resulted in gas cost increases or savings to IP's  
392 ratepayers versus the next best bid.

393 51. Q. Are there any other items you find questionable with IP's contractual  
394 relationship with its affiliate Dynegy?

395 A. Yes. It appears that the contractual relationship between IP and  
396 Dynegy is different than the relationship that IP had with any of its  
397 other gas suppliers during the reconciliation period.

398 52. Q. What did you find questionable about the contract relationship  
399 between IP and Dynegy?

400 A. During my review of IP's firm contract bid analysis, I requested copies  
401 of all the firm Dynegy contracts in force during the reconciliation  
402 period. Aside from one contract signed with a company that IP  
403 termed a predecessor of Dynegy, all of the information received for  
404 each contract was a two page document that Dynegy labels as Exhibit  
405 B. Exhibit B contains some very basic information about each  
406 contract such as the buyer, seller, delivery period, contract quantity,  
407 transporting pipeline, and commodity and reservation fee  
408 requirements.

409 53. Q. How does the use of Dynegy's Exhibit B differ from IP's contracts with  
410 other gas supply entities?

411 A. All other gas supply entities, when entering into a contract with IP, are  
412 using what is entitled Exhibit A, which is a one page sheet that  
413 confirms the transaction between the entity and IP. However, this one  
414 page sheet is part of the Gas Industry Standards Board, Inc. ("GISB")  
415 contract. In fact, the direct testimony of IP witness Frank A. Starbody,  
416 Illinois Power Exhibit 3.1, page 5 of 8, notes that "Illinois Power  
417 typically uses the industry-standard contract form that has been



418 developed by the Gas Industry Standards Board. Use of this industry-  
419 standard contract form enables Gas Supply personnel to focus their  
420 evaluations on a potential supplier's price and reliability, without the  
421 need to devote significant attention to negotiating other terms and  
422 conditions of the transactions."

423 The GISB contract includes provisions that discuss contract  
424 definitions, performance obligations, imbalance procedures, quality  
425 requirements, measurement requirements, taxes, title, warranty,  
426 indemnity, financial responsibility, and force majeure.

427 54. Q. Does IP have a contract with Dynegy that includes provisions  
428 regarding the same type of material as covered by this GISB  
429 contract?

430 A. No. I have requested on several occasions complete copies of the  
431 Dynegy agreements and have never received anything similar to the  
432 GISB contract from IP. During discussions with IP personnel, it was  
433 noted that the GISB contractual terms also applied to the Exhibit B,  
434 however, there is no reference to GISB within Exhibit B so I fail to see  
435 how the GISB provisions apply.

436 55. Q. Do you believe that IP is treating its affiliate in the same fashion as  
437 other natural gas suppliers?

438 A. No. IP does not appear to hold its affiliate to the same standards as  
439 those other companies.

440 56. Q. Your answer above discussed the Dynegy contract as an Exhibit B.  
441 What is Exhibit A?

442 A. I have asked IP this question and requested full copies of all Dynegy  
443 contracts in multiple data requests. IP continues to claim that Exhibit  
444 B is the totality of its contract with Dynegy and that no Exhibit A exists.

445 57. Q. Aside from the gas supply contracts discussed above, did IP enter  
446 into any other agreements with Dynegy during the reconciliation  
447 period?

448 A. Yes. IP entered into a contract with Dynegy to purchase  
449 transportation capacity off of the NGPL system. The agreement for  
450 this capacity also consists of a two page document that is marked as  
451 Exhibit B and is similar to the Exhibit B used for the gas supply

452 contracts. IP stated that the Exhibit B for this contract is also the  
453 totality of the agreement between itself and Dynegy.

454 58. Q. What sort of terms and conditions are normally associated with  
455 transportation capacity off of an interstate pipeline system?

456 A. Each interstate pipeline is regulated by the Federal Energy  
457 Regulatory Commission ("FERC") and must maintain a tariff book that  
458 includes all of its terms and conditions for providing transportation  
459 service.

460 59. Q. Do you believe that Exhibit B is the totality of all the above mentioned  
461 Dynegy agreements?

462 A. I find it difficult to believe that Exhibit B is the complete agreement, but  
463 if it is true then I am quite concerned. If IP is not getting written  
464 assurances for each contract with Dynegy, then it is not doing an  
465 adequate job of protecting its ratepayers.

466 60. Q. What do you recommend regarding the Dynegy contracts discussed  
467 above?

468           A.     I recommend that IP provide testimony to explain why it apparently  
469                   gave Dynegy preferential treatment during the reconciliation period  
470                   when it entered into firm gas supply contracts. I recommend that IP  
471                   provide testimony to explain the complete contents of its firm supply  
472                   contracts with Dynegy and explain how the GISB provisions apply  
473                   when no reference is made to those provisions. Finally, I recommend  
474                   that IP explain how it is able to protect rate payer interests without  
475                   having a reference to GISB provisions within its gas supply contracts  
476                   and without having any provisions normally found within a FERC  
477                   regulated tariff book regarding pipeline transportation capacity.

478                                   **FUTURE GAS PURCHASES**

479    61.    Q.     Aside from the gas purchasing decisions where you have determined the  
480                   Company made imprudent determinations, does Staff have any other issues  
481                   that it would like IP to consider for future gas purchases?

482           A.     Yes. Staff believes that price stability, as well as the commodity cost of the  
483                   natural gas, should be a factor in utility purchasing decisions. The recent  
484                   spike in natural gas prices demonstrates the difficulty consumers face when  
485                   gas prices rise unpredictably. Greater price stability could mitigate some of  
486                   the negative impacts currently facing Illinois gas consumers. However,

487 providing this price stability could also result in higher than index natural gas  
488 pricing at times.

489 62. Q. Please explain the meaning of “index natural gas pricing” .

490 A. In “index natural gas pricing”, the price of the natural gas fluctuates with the  
491 contract specified “index”. The “index” could refer to natural gas pricing data  
492 published by commonly used gas industry publications such as “Gas Daily”  
493 or “Natural Gas Intelligence”. These publications provide pricing information  
494 for various delivery points or “Hubs” and for specific time periods such as  
495 day, week, or month. For example, a contract for natural gas may define  
496 “Daily Price” as the price published in “Gas Daily” for the specific day under  
497 consideration and for deliveries to a specific delivery point. To summarize,  
498 the contract price for the natural gas is the specified “index price” which  
499 fluctuates with the gas market for the delivery point and time period  
500 specified.

501 63. Q. Does Staff have any recommendations for IP regarding future natural gas  
502 purchasing practices?

503 A. Yes. I recommend that IP consider purchasing a portion of its gas  
504 supply with contracts not tied to index pricing. I recommend that the  
505 Company weigh the risk and the benefits of non-index pricing and  
506 develop an appropriate gas purchasing strategy using prudent risk

507 management practices. This strategy should help provide greater  
508 price stability for Illinois consumers.

509 64. Q. Does this conclude your direct testimony?

510 A. Yes.

REDACTED

## Summary of Adjustments

Description	Amount
Propane Adjustment (Direct Testimony, p. 8)	
Gillispie Storage Adjustment (Schedule 2.0)	
Dynegy City Gate Contract (Schedule 4.0)	
Total	\$1,716,000

REDACTED

**Gillespie Storage Adjustment Calculation**

	Volume	Rate
Firm Pipeline		
Reservation		
Commodity (per Schedule 3.0)		
Total		



REDACTED

### Gillespie Projected Usage

December	Percent of Maximum	Projected Withdrawals	Gas Cost	Total Cost
(1)	(2)	(3)	(4)	(5)
17				
18				
19				
20				
21				
22				

Cost of December withdrawals

Column 1 = Date

Column 2 = Percentage of Peak Usage from Centralia Storage Field

Column 3 = Column 2 \* 5000

Column 4 = Response to Staff data request ENG 2.95

Column 5 = Column 3 \* Column 4

### IP's Actual Commodity Cost

Per ENG 2.131

December	Supplier	Rate	Volume	Total Cost
17				
18				
19				
20				
21				
22				

Actual Cost of December Purchases

Difference

REDACTED

City-Gate Contract Comparison

Reservation Calculation

Supplier	Volume	Days	Fee	Reservation Cost
Dynegy				
Reliant				
Reservation Cost Savings				

Excess Commodity Cost Calculation

Actual Volume	Rate Difference	Total
Total Excess Gas Cost		

Source = ENG 2.156